

NECCA

New England Corporate Counsel Association, Inc.

May 2009 Seminar
Wednesday, May 6, 2009
10:00 a.m. to 12 Noon

-Insurance- What Is Your Company Getting and What Should It Be Asking For

Presented by

Stephen D. Rosenberg, Esq. and Amy M. Soisson, Esq.

The McCormack Firm, LLC

Maximizing insurance coverage, and making sure that a company's insurance program is properly tailored to suit its business lines and exposures, is a company's most cost effective approach to protecting itself against potentially large losses that could, in the absence of insurance coverage, severely impact its bottom line. In this presentation, experienced coverage litigators will provide an overview of key issues concerning Liability Insurance Policies to help you best protect your company, including:

- Types of policies available and which risks are covered
- Differences between claims made and occurrence policies - why you need to know the difference
- Avoiding mistakes that can forfeit coverage
- Controlling the insurance relationship at three stages:
 - Through and during the acquisition of the policy
 - When a claim is made against the insured, but before the insurer issues its position concerning coverage
 - After the insurer agrees to provide coverage

Best Western TLC, 380 Winter Street, Waltham, Massachusetts (781) 890-7800
Workshop: 10:00 a.m. - Noon Social Break: Noon - 12:30 p.m. Lunch served at 12:30 p.m.

Reservations Required

NECCA, PO Box 610403, Newton Highlands MA 02461
Telephone: (617) 965-0003 • Facsimile: (617) 965-0048 • email: administration@necca.com